

# Franklin Templeton Balanced Income with Municipals Portfolios (70/30)



Separately Managed Accounts | Fact Sheet as of June 30, 2025

## Investment overview

Franklin Templeton Balanced Income with Municipals Portfolios pursue an objective of long-term growth and high current income through a combination of asset allocation and fundamental security analysis. ClearBridge Investments determines the portfolio's allocations among equities, fixed income securities and cash equivalents and also selects equity investments for the Portfolios. Fixed income investments are managed on the basis of investment instructions furnished by Western Asset.

## Investment objective

### The strategy seeks to:

- Achieve long term capital growth.
- Provide a high level of current income, some of which is taxable and some of which is exempt from regular U.S. income tax.

## Investment philosophy

### We believe that:

- A combination of conservative capital growth and solid income may be achieved in a single portfolio by investing in high-quality, undervalued companies and high-quality municipal securities.
- Blending top-down macroeconomic research with bottom-up fundamental analysis may enhance the Portfolio's overall return.

## Management team

ClearBridge Investments is a well-established global investment manager focusing on proprietary research and fundamental investing. With over 60 years of experience building portfolios for clients seeking income solutions, high active share or low volatility, long-tenured portfolio managers provide strong leadership in a centralized investment structure.

Western Asset, one of the world's leading fixed income managers, was founded in 1971. With a focus on long-term fundamental value investing that employs a top-down, bottom-up approach, the firm has nine offices around the globe and deep experience across the range of fixed income sectors. Western Asset has been recognized for its emphasis on team management and intensive proprietary research supported by robust risk management.

## Western Asset team-managed approach

- Team unites groups of specialists dedicated to different market sectors.
- Each group of sector specialists utilizes their expertise in bottom-up analysis of each portfolio sector.

## Investment management team

**Patrick McElroy, CFA**  
**Managing Director**  
Portfolio Manager  
Industry since 1992

**Peter Vanderlee, CFA**  
**Managing Director**  
Portfolio Manager  
Industry since 1999

Active share is a measure of the percentage of stock holdings in a manager's portfolio that differs from the benchmark index.

For tax-exempt securities, certain investors may be subject to the Federal Alternative Minimum Tax, and state and local taxes may apply. Capital gains, if any, are fully taxable. Please see "Important tax information" on the last page.

## Investment process

### STEP 1

#### Define the investment universe

- Consider high-quality, tax-exempt municipal bonds best suited to client's objectives.

### STEP 2

#### Determine portfolio position

- Determine interest-rate outlook by actively monitoring market and other data.

### STEP 3

#### Select securities and construct Portfolio

- Select municipal bonds from well-known, active issuers whose bonds have good market access and a large number of market makers.

### STEP 4

#### Ongoing monitoring

- Actively manage the Portfolio and adjust holdings as necessary to respond to changes in economic and market conditions and client's profile.

The investment process may change over time. The characteristics set forth above are intended as a general illustration of some of the criteria the strategy team considers in selecting securities for client portfolios. There is no guarantee that investment objectives will be achieved.

## Portfolio Information†

As of June 30, 2025

### Top Ten Holdings (%)

	Portfolio
Marvell Technology Inc	2.71
JPMorgan Chase & Co	1.84
NextEra Energy Inc	1.64
Oracle Corp	1.57
PPL Corp	1.56
Union Pacific Corp	1.55
Emerson Electric Co	1.47
Equity LifeStyle Properties Inc	1.42
Meta Platforms Inc	1.39
Roche Holding AG	1.39
<b>Total</b>	<b>16.54</b>

### Sector Weightings (%)

	Portfolio
Information Technology	13.23
Financials	12.55
Industrials	9.84
Real Estate	8.35
Health Care	7.52
Consumer Staples	5.56
Energy	4.91
Communication Services	4.79
Utilities	3.59
Materials	2.30
Consumer Discretionary	1.81
Unassigned	23.10
Cash & Cash Equivalents	2.44

† Source: FactSet. Portfolio characteristics are based on a model portfolio, not an actual client account. The model portfolio is a hypothetical portfolio whereby the portfolio characteristics are based on simulated trading and account activity of a client account invested in this strategy. The model portfolio assumes no withdrawals, contributions or client-imposed restrictions.

Portfolio characteristics of individual client accounts may differ from those of the model portfolio as a result of account size, client-imposed restrictions, the timing of client investments, market conditions, contributions, withdrawals and other factors.

## Performance

### Annualized Rates of Return – Pure Gross and Net of Fees (%) as of June 30, 2025 – PRELIMINARY

	1 Mth	3 Mths	YTD	1 Year	3 Year	5 Year	7 Yrs	10 Year	15 Yrs	20 Year
Balanced Income with Munis –Pure Gross of Fees—(USD)	3.36	2.89	0.74	8.39	10.41	10.69	9.14	8.15	8.81	7.33
Balanced Income with Munis –Net of Fees—(USD)	3.12	2.14	-0.74	5.24	7.21	7.48	5.97	5.01	5.65	4.21
Index Mix (70/30)—(USD)	2.67	3.06	4.77	10.68	9.71	10.02	7.49	7.15	8.90	6.77

### Calendar-Year Total Returns – Pure Gross and Net of Fees (%) ending December 31

	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
Balanced Income with Munis –Pure Gross of Fees—(USD)	15.30	11.63	-7.70	21.11	7.82	23.34	-6.62	12.77	8.74	-0.97
Balanced Income with Munis –Net of Fees—(USD)	11.97	8.40	-10.41	17.63	4.69	19.80	-9.36	9.51	5.58	-3.87
Index Mix (70/30)—(USD)	9.98	9.44	-6.39	17.36	3.99	20.07	-5.18	10.46	11.92	-1.81

The strategy returns shown are preliminary composite returns, subject to future revision (downward or upward). Past performance is not a guarantee of future results. An investment in this strategy can lose value. Please visit [www.franklintempleton.com](http://www.franklintempleton.com) for the latest performance figures. Investors cannot invest directly in an index, and unmanaged index returns do not reflect any fees, expenses or sales charges.

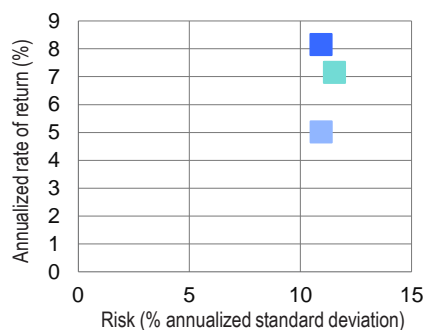
<sup>1</sup> **Fees:** Periods less than one year are not annualized. Performance results are for the composite which includes all actual, fully discretionary accounts with substantially similar investment policies and objectives managed to the composite's investment strategy. Composite returns are stated in U.S. dollars and assume reinvestment of any dividends, interest income, capital gains, or other earnings. The composite may include account(s) that are gross of fees and pure gross of fees. "Pure" gross-of-fee returns do not reflect the deduction of any expenses, including transaction costs. A traditional (or "true") gross-of-fee return reflects performance after the reduction of transaction costs but before the reduction of the investment advisory fee. The gross-of-fee return may include a blend of "true" gross-of-fee returns for non-wrap accounts and "pure" gross-of-fee returns for wrap accounts. Net-of-fee returns is reduced by a model "wrap fee" (3.0% is the maximum anticipated wrap fee for equity and balanced portfolios) which includes trading expenses as well as investment management, administrative and custodial fees. The model wrap fee used represents the highest anticipated wrap fee applicable to the strategy. Actual fees and account minimums may vary. For fee schedules, contact your financial professional, or if you enter into an agreement directly with Franklin Templeton Private Portfolio Group, LLC ("FTPPG"), refer to FTPPG's Form ADV Part 2A disclosure document. Management and performance of individual accounts may vary for reasons that include the existence of different implementation practices and model requirements in different investment programs. **To obtain specific information on available products and services or a GIPS® Report, contact your Franklin Templeton separately managed account sales team at (800) DIAL BEN/342-5236. ClearBridge Investments, LLC claims compliance with the Global Investment Performance Standards (GIPS®). GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.**

An account's actual allocations to its equity and fixed income segments will vary over time as markets change. An account will be rebalanced to its target allocation in the event that the account's allocations to its equity and fixed income segments drift 10% or more from their target allocations. An account generally will not be rebalanced unless such 10% drift threshold is reached. However, cash flows into and out of an account will be applied towards the account's more underweight segment in order to bring such account's allocations back towards their target allocations. The investment process may change over time. The characteristics set forth above are intended as a general illustration of some of the criteria the strategy team considers in selecting securities for client portfolios. There is no guarantee that investment objectives will be achieved.

The Index Mix consists of the following: 70% Russell 1000 Value and 30% Bloomberg Managed Money Short/Intermediate 1-10 Year Index, prior to 7/2022, the Bloomberg 5-Year Municipal Bond Index.

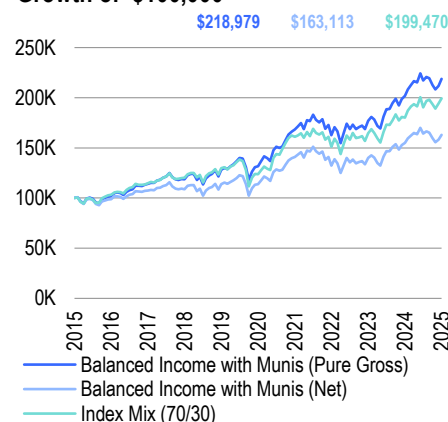
## Performance Statistics <sup>1</sup> Preliminary (based on 10-year period ending June 30, 2025)

### Risk/Return profile (%)



■ <b>Balanced Income with Munis (Pure Gross)</b>	
Annualized Return (%)	8.15
Annualized Standard Deviation (%)	10.93
■ <b>Balanced Income with Munis (Net)</b>	
Annualized Return (%)	5.01
Annualized Standard Deviation (%)	10.93
■ <b>Index Mix (70/30)</b>	
Annualized Return (%)	7.15
Annualized Standard Deviation (%)	11.53

### Growth of \$100,000\*



<sup>1</sup> Source: Franklin Templeton.

\*For illustrative purposes only. Assumes no withdrawals or contributions. These statistics are based on pure gross and net-of-fees quarterly composite returns, were calculated assuming reinvestment of dividends and income, and take into account both realized and unrealized capital gains and losses.

Performance results are for the composite which includes all actual, fully discretionary accounts with substantially similar investment policies and objectives managed to the composite's investment strategy. Composite returns are stated in U.S. dollars and assume reinvestment of any dividends, interest income, capital gains, or other earnings. The composite may include account(s) that are gross of fees and pure gross of fees. "Pure" gross-of-fee returns do not reflect the deduction of any expenses, including transaction costs. A traditional (or "true") gross-of-fee return reflects performance after the reduction of transaction costs but before the reduction of the investment advisory fee. The gross-of-fee return may include a blend of "true" gross-of-fee returns for non-wrap accounts and "pure" gross-of-fee returns for wrap accounts. Net-of-fee returns is reduced by a model "wrap fee" (3.0% is the maximum anticipated wrap fee for equity and balanced portfolios) which includes trading expenses as well as investment management, administrative and custodial fees. The model wrap fee used represents the highest anticipated wrap fee applicable to the strategy. Actual fees and account minimums may vary.

## Terms and definitions:

**Standard deviation** measures the risk or volatility of an investment's return over a particular time period; the greater the number, the greater the risk.

The **up-capture ratio** measures the manager's overall performance to the benchmark's overall performance, considering only quarters that are positive in the benchmark. An up-capture ratio of more than 100 indicates a manager who outperforms the relative benchmark in the benchmark's positive quarters.

The **down-capture ratio** is the ratio of the manager's overall performance to the benchmark's overall performance, considering only quarters that are negative in the benchmark. A down-capture ratio of less than 100 indicates a manager who outperforms the relative benchmark in the benchmark's negative quarters and protects more of a portfolio's value during down markets.

**Alpha** is a measure of performance vs. a benchmark on a risk-adjusted basis. A positive alpha of 1.0 means the portfolio has outperformed its benchmark index by 1%. Correspondingly, a similar negative alpha would indicate an underperformance of 1%. Alpha is a measure of the difference between actual returns and expected performance measuring sensitivity to index movements.

**Beta** measures the sensitivity of an investment to the movement of its benchmark. A beta higher than 1.0 indicates the investment has been more volatile than the benchmark and a beta of less than 1.0 indicates that the investment has been less volatile than the benchmark.

**Sharpe ratio** is a risk-adjusted measure, calculated using standard deviation and excess return to determine reward per unit of risk. The higher the Sharpe ratio, the better a portfolio's historical risk-adjusted performance.

**R-squared** measures the strength of the linear relationship between a fund and its benchmark. R-squared at 1.00 implies perfect linear relationship and zero implies no relationship exists.

The **Russell 1000 Value Index** measures the performance of the large-cap value segment of the U.S. equity universe. Source: FTSE.

The **Bloomberg Municipal 5 Year Index** is an unmanaged index that tracks USD-denominated long-term, tax-exempt bond market with maturities of 4-6 years, including state and local general obligation bonds, revenue bonds, insured bonds, and pre-refunded bonds. Source: Bloomberg Indices.

The **Bloomberg Municipal Managed Money Short Intermediate Index** measures the performance of the publicly traded municipal bonds that cover the USD-denominated short/intermediate term tax exempt bond market, including state and local general obligation bonds, revenue bonds, insured bonds, and pre-refunded bonds. Source: Bloomberg Indices.

## What are the risks?

**All investments involve risks, including possible loss of principal. Small- and mid-cap stocks** involve greater risks and volatility than large-cap stocks. **Fixed income securities** involve interest rate, credit, inflation and reinvestment risks, and possible loss of principal. As interest rates rise, the value of fixed income securities falls. **Liquidity risk** exists when securities or other investments become more difficult to sell, or are unable to be sold, at the price at which they have been valued. The **allocation** of assets among different strategies, asset classes and investments may not prove beneficial or produce the desired results.

**Important tax information:** Franklin Templeton, its affiliates, and its employees are not in the business of providing tax or legal advice to taxpayers. These materials and any tax-related statements are not intended or written to be used, and cannot be used or relied upon, by any such taxpayer for the purpose of avoiding tax penalties or complying with any applicable tax laws or regulations. Tax-related statements, if any, may have been written in connection with the "promotion or marketing" of the transaction(s) or matter(s) addressed by these materials, to the extent allowed by applicable law. Any such taxpayer should seek advice based on the taxpayer's particular circumstances from an independent tax advisor.

**Any information, statement or opinion set forth herein is general in nature, is not directed to or based on the financial situation or needs of any particular investor, and does not constitute, and should not be construed as, investment advice, forecast of future events, a guarantee of future results, or a recommendation with respect to any particular security or investment strategy or type of retirement account. Investors seeking financial advice regarding the appropriateness of investing in any securities or investment strategies should consult their financial professional.**

Separately Managed Accounts (SMAs) are investment services provided by Franklin Templeton Private Portfolio Group, LLC (FTPPG), a federally registered investment advisor. Client portfolios are managed based on investment instructions or advice provided by one or more of the following Franklin Templeton affiliated subadvisors: ClearBridge Investments, LLC and Western Asset Management Company, LLC. Management is implemented by FTPPG, the designated subadvisor or, in the case of certain programs, the program sponsor or its designee.

**These materials are being provided for illustrative and informational purposes only. The information contained herein is obtained from multiple sources that are believed to be reliable. However, such information has not been verified, and may be different from the information included in documents and materials created by the sponsor firm in whose investment program a client participates. Some sponsor firms may require that these materials be preceded or accompanied by investment profiles or other documents or materials prepared by such sponsor firms, which will be provided upon request. For additional information, documents and/or materials, please speak to your Financial Professional or contact your sponsor firm.**

© Franklin Templeton. ClearBridge Investments, LLC and Western Asset Management Company, LLC are Franklin Templeton affiliated companies.

