O'Shaughnessy Small Cap Value



Separately Managed Accounts | Fact Sheet as of March 31, 2025

Investment overview

Seeks to provide long-term appreciation by creating a portfolio of undervalued, domestic, small cap equities with market capitalizations between \$200 million and \$2 billion. The manager seeks exposure to stocks that have strong Quality, Momentum, and Value. Stocks are conviction-weighted and broadly constrained by sector and industry.

Investment objective

Long-term capital appreciation.

Investment philosophy

O'Shaughnessy believes in applying empirical, fundamental research to uncover strong quantitative equity strategies. OSAM has conducted research covering more than 50 years of market data to identify the characteristics that historically lead to strong stock selection. This research forms the basis of each strategy. The investment process is generally transparent and used to select stocks in a logical, unemotional way, appealing to common sense. OSAM does not allow short-term market events to distract from strategy discipline.

Portfolio positioning

- Concentrated small cap value option, which can be complemented with other growth or passive strategies in the small cap segment.
- Designed for investors seeking an active factor strategy targeting Value stocks, that also uses quality factors to screen out low-scoring companies in a riskier and more volatile segment of the market.

Key differentiators

- High conviction, high active share portfolio that concentrates on stocks with the most attractive factor profiles.
- Portfolio is "conviction-weighted," meaning the portfolio is constantly re-oriented towards stocks with the current highest-ranking factor profiles.
- Exposure to unique factor "themes" (i.e., Value) that combine multiple underlying datapoints (i.e., Price-to-Sales) for a more holistic factor profile.

Management team

O'Shaughnessy Asset Management

O'Shaughnessy Asset Management (OSAM), is a quantitative asset management firm based in Stamford, CT. OSAM delivers a broad range of factor-based equity portfolios to institutional investors and financial advisors. Its disciplined investment process is based off more than five decades of research and yields high-conviction and differentiated investment solutions.

OSAM team-managed approach

- OSAM's investment team operates in a generalist structure where portfolio managers do research on and manage all strategies.
- Members of the team have access to leading data sources for idea generation, a proprietary research platform for testing ideas, and a seasoned team of technologists to aid in efficient implementation of research.

Investment process



Establish Selection Universe

The investable universe includes all stocks traded on the NYSE, AMEX, and NASDAQ, and excludes stocks not meeting liquidity criteria. From this universe, OSAM screens for stocks with a market capitalization between \$200 million and \$2 billion. This results in a selection universe of approximately 1,600 small stocks.



Eliminate Poor Quality

The selection universe is refined by excluding stocks scoring in the lowest decile of OSAM's Value, Momentum, Earnings Quality, Financial Strength, and Earnings Growth themes.



Stock Selection

After refining the selection universe to eliminate poor Quality, stocks are selected that score within the highest decile of OSAM's Value theme and satisfy risk-exposure constraints.



Position Sizing

Position sizing is then determined by four factors: (1) the number of rebalances a security has qualified for purchase over the past year, (2) the recency of the qualification, (3) the stock's overall factor profile, and (4) sector and industry risk constraints.

This process is refreshed monthly.

Portfolio Information[‡]

As of March 31, 2025

Top Ten Holdings (%)

	Portfolio
OCEANFIRST FINANCIAL CORP	2.50
SCANSOURCE INC	2.32
HANMI FINANCIAL CORP	2.04
MATSON INC	1.80
PEOPLES BANCORP INC/OH	1.78
PLAYTIKA HOLDING CORP	1.55
JACKSON FINANCIAL INC	1.54
SITE CENTERS CORP	1.50
SYLVAMO CORP	1.43
INNOVIVA INC	1.41
Total	17.85

Sector Weightings (%)

	Portfolio	BM
Financials	31.47	30.66
Industrials	13.96	12.29
Consumer Discretionary	11.44	8.74
Information Technology	8.10	6.03
Energy	7.44	6.87
Health Care	6.47	8.51
Materials	6.41	3.93
Real Estate	5.62	11.39
Communication Services	4.65	3.17
Consumer Staples	4.43	2.54
Utilities	0.00	5.88

Characteristics

	Portfolio	BM
Number of Issuers	143	1,427
Price to Earnings (12-Month Trailing)	10.39x	14.31x
Median Market Cap (Millions USD)	\$1,047	\$686
Weighted Average Market Capitalization (Millions USD)	\$1,558	\$2,833
Active Share	92.49%	-
Trailing 12 Mth Price Appreciation	2.24%	7.51%
Price to Sales	0.59x	0.95x
Portfolio Turnover	78.61%	-

Market Capitalization (%)

	Portfolio	ВМ		
<3 Billion	85.47	58.82		
3-10 Billion	14.45	40.40		
10-25 Billion	0.08	0.78		

Holdings and approximate turnover are based on a representative account while all other portfolio characteristics are based on the strategy composite.

Both the representative account and composite assume no withdrawals, contributions or client-imposed restrictions. Portfolio characteristics of individual client accounts may differ from those of the representative account or strategy composite as a result of account size, client-imposed restrictions, the timing of client investments, market conditions, contributions, withdrawals and other factors.

The investment process may change over time. The characteristics set forth above are intended as a general illustration of some of the criteria the strategy team considers in selecting securities for client portfolios. There is no guarantee that investment objectives will be achieved.

[‡] Source: O'Shaughnessy Asset Management.

^{*}Applicable only on platforms where OSAM executes trades. For accounts on sponsor-traded platforms, please consult the platform's operations group.

Performance

Annualized Rates of Return - Gross and Net of Fees (%) as of March 31, 2025 - (Inception date: 3/1/2004)

	1 Mth	3 Mths	YTD	1 Year	3 Year	5 Year	7 Yrs	10 Year	Incept
O'Shaughnessy Small Cap Value–Gross of Fees—(USD)	-5.86	-11.75	-11.75	-10.86	-1.26	14.76	1.96	3.70	8.70
O'Shaughnessy Small Cap Value–Net of Fees—(USD)	-5.90	-11.87	-11.87	-11.32	-1.78	14.06	1.01	2.57	6.98
Russell 2000 Value—(USD)	-6.00	-7.74	-7.74	-3.12	0.05	15.31	5.32	6.07	6.98

Calendar-Year Total Returns - Gross and Net of Fees (%) ending December 31

	YTD	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
O'Shaughnessy Small Cap Value–Gross of Fees—(USD)	-11.75	4.23	17.67	-13.34	39.60	-11.49	12.03	-13.68	11.26	28.48	-6.98
O'Shaughnessy Small Cap Value–Net of Fees—(USD)	-11.87	3.69	17.07	-13.82	38.65	-12.57	9.96	-14.90	9.61	26.95	-8.68
Russell 2000 Value—(USD)	-7.74	8.05	14.65	-14.48	28.27	4.63	22.39	-12.86	7.84	31.74	-7.47

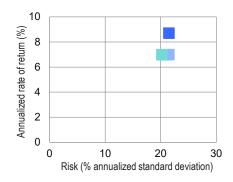
¹ Fees: Periods less than one year are not annualized. Performance results are for the composite which includes all actual, fully discretionary accounts with substantially similar investment policies and objectives managed to the composite's investment strategy. Composite returns are stated in U.S. dollars and assume reinvestment of any dividends, interest income, capital gains, or other earnings. The composite may include account(s) that are gross of fees and pure gross of fees. "Pure" gross-of-fee returns do not reflect the deduction of any expenses, including transaction costs. A traditional (or "true") gross-of-fee return reflects performance after the reduction of transaction costs but before the reduction of the investment advisory fee. The gross-of-fee return may include a blend of "true" gross-of-fee returns for non-wrap accounts and "pure" gross-of-fee returns for wrap accounts. Net-of-fee returns is reduced by a model "wrap fee" (3.0% is the maximum anticipated wrap fee for equity and balanced portfolios) which includes trading expenses as well as investment management, administrative and custodial fees. The model wrap fee used represents the highest anticipated wrap fee applicable to the strategy. Actual fees and account minimums may vary.

Management and performance of individual accounts may vary for reasons that include the existence of different implementation practices and model requirements in different investment programs.

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Performance Statistics¹ (based on since inception period ending March 31, 2025)

Risk/Return profile (%)



■ O'Shaughnessy Small Cap Value (Gross) Annualized Return (%) 8.70 Annualized Standard Deviation (%) 21.47 ■ O'Shaughnessy Small Cap Value (Net) Annualized Return (%) 6.98 Annualized Standard Deviation (%) 21.47 ■ Russell 2000 Value Annualized Return (%) 6.98 Annualized Return (%) 6.98 Annualized Standard Deviation (%) 20.22

Modern portfolio statistics

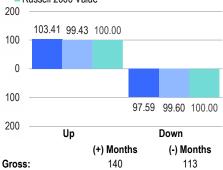
ВМ
0.26
N/A
N/A
N/A

Growth of \$100,000*



Up/Down market capture ratios (%) O'Shaughnessy Small Cap Value (Gross)





140

113

¹ Source: O'Shaughnessy.

Net:

Performance results are for the composite which includes all actual, fully discretionary accounts with substantially similar investment policies and objectives managed to the composite's investment strategy. Composite returns are stated in U.S. dollars and assume reinvestment of any dividends, interest income, capital gains, or other earnings. The composite may include account(s) that are gross of fees and pure gross of fees. "Pure" gross-of-fee returns do not reflect the deduction of any expenses, including transaction costs. A traditional (or "true") gross-of-fee return reflects performance after the reduction of transaction costs but before the reduction of the investment advisory fee. The gross-of-fee return may include a blend of "true" gross-of-fee returns for non-wrap accounts and "pure" gross-of-fee returns for wrap accounts. Net-of-fee returns is reduced by a model "wrap fee" (3.0% is the maximum anticipated wrap fee for equity and balanced portfolios) which includes trading expenses as well as investment management, administrative and custodial fees. The model wrap fee used represents the highest anticipated wrap fee applicable to the strategy. Actual fees and account minimums may vary.

^{*}For illustrative purposes only. Assumes no withdrawals or contributions. These statistics are based on pure gross and net-of-fees quarterly composite returns, were calculated assuming reinvestment of dividends and income, and take into account both realized and unrealized capital gains and losses.

Terms and definitions:

Dividend yield is determined by dividing a stock's annual dividends per share by the current market price per share. Dividend yield is a financial ratio that shows how much a company pays out in dividends.

P/E (Year 1) is the previous day's closing price of the stock divided by the consensus earnings per share (EPS) of fiscal year 1 (FY1) provided by I/B/E/S. Forecasts are inherently limited and should not be relied upon as indicators of future performance.

The **price-to-book ratio** (**P/B**) is a stock's price divided by the stock's per share book value. Earnings per share (EPS) is the portion of a company's profit allocated to each outstanding share of a common stock.

Weighted median market capitalization represents the value at which half the portfolio's market capitalization weight falls above, and half falls below.

Weighted average market capitalization represents the average value of the companies held in the portfolio. When that figure is weighted, the impact of each company's capitalization on the overall average is proportional to the total market value of its shares.

Market capitalization measures the number of outstanding common shares of a given corporation multiplied by the latest price per share.

Standard deviation measures the risk or volatility of an investment's return over a particular time period; the greater the number, the greater the risk.

The **up-capture ratio** measures the manager's overall performance to the benchmark's overall performance, considering only quarters that are positive in the benchmark. An upcapture ratio of more than 100 indicates a manager who outperforms the relative benchmark in the benchmark's positive quarters.

The **down-capture ratio** is the ratio of the manager's overall performance to the benchmark's overall performance, considering only quarters that are negative in the benchmark. A down-capture ratio of less than 100 indicates a manager who outperforms the relative benchmark in the benchmark's negative quarters and protects more of a portfolio's value during down markets.

Alpha is a measure of performance vs. a benchmark on a risk-adjusted basis. A positive alpha of 1.0 means the portfolio has outperformed its benchmark index by 1%. Correspondingly, a similar negative alpha would indicate an underperformance of 1%. Alpha is a measure of the difference between actual returns and expected performance measuring sensitivity to index movements.

Beta measures the sensitivity of an investment to the movement of its benchmark. A beta higher than 1.0 indicates the investment has been more volatile than the benchmark and a beta of less than 1.0 indicates that the investment has been less volatile than the benchmark.

Sharpe ratio is a risk-adjusted measure, calculated using standard deviation and excess return to determine reward per unit of risk. The higher the Sharpe ratio, the better a portfolio's historical risk-adjusted performance.

R-squared measures the strength of the linear relationship between a fund and its benchmark. R-squared at 1.00 implies perfect linear relationship and zero implies no relationship exists.

The Russell 2000® Value Index measures the performance of small-cap value segment of the U.S. equity universe. It includes those Russell 2000 companies with lower price-to-book ratios and lower forecasted growth values.

What are the risks?

All investments involve risks, including possible loss of principal. Smalland mid-cap stocks involve greater risks and volatility than large-cap stocks.

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