Templeton Foreign ADR Only SMA



Separately Managed Accounts

Fact Sheet as of March 31, 2025

Investment overview

The Templeton Foreign ADR Only SMA seeks long-term capital growth by investing in foreign securities including emerging markets.

Investment philosophy

We Utilize a Disciplined, Consistent Approach Based on Three Timeless Principles of Investing

Value:

- Uncover bargains—seeking companies trading at large discounts to their business value
- Business value-based on normalized earnings, cash flow or asset value potential
- Flexible approach in a disciplined framework

- Rolling five-year time horizon focused on normalized business value
- Long-term focus takes advantage of short-term price volatility to reveal investment opportunities
- Patience allows time for value recognition and has historically resulted in low turnover

Bottom-up stock picking

- Build portfolios with undervalued securities identified through research process
- Portfolio structure reflects where we are finding value across sectors and regions
- Portfolio management process seeks to buy pessimism and sell optimism

Investment management team

Christopher James Peel, CFA Portfolio Manager Managed Portfolio since 2015

Herbert J. Arnett Jr. Portfolio Manager Managed Portfolio since 2015

Warren Pustam, CFA Portfolio Manager Managed Portfolio since 2015

Peter Moeschter, CFA Portfolio Manager Managed Portfolio since 2015

Adaptability

FSG

Headwinds/Tailwinds

Investment process

Industry perspective

Sustainability of growth and profitability given cyclical and structural changes

- History
- **Ecosystem**
- Industry life cycle

Industry position

Business model

Cyclicality and sensitivities

Competitive advantage(s)

Reinvestment opportunities

Management's effectiveness

Profit pools

Company analysis

Sustainability of the business model and number of pathways to value creation

Financial modelling

Clarity of the investment case and conviction in long term forecasts

Revenue forecast Operating scale & efficiency

- Financial position & cost of capital
- Cash generation and use of cash
- Return on incremental invested capital

Continuous review

Stability and conviction of the investment case

- Progression on key investment factors
- Ongoing discussion with management and industry constituents
- Changes to industry structure

The investment process may change over time. The characteristics set forth above are intended as a general illustration of some of the criteria the strategy team considers in selecting securities for client portfolios. There is no guarantee that investment objectives will be achieved.

Top Ten Equity Holdings (%)

	Portfolio
CARREFOUR SA	4.42
BP PLC	4.29
SHELL PLC	3.98
CNH INDUSTRIAL NV	3.87
MICRON TECHNOLOGY INC	3.55
SUMITOMO MITSUI FINANCIAL GROUP INC	3.52
ASTRAZENECA PLC	3.41
CONTINENTAL AG	3.26
PROSUS NV	3.24
ALIBABA GROUP HOLDING LTD	3.23
Total	36.77

Sector Weightings (%)

	Portfolio	BM
Financials	25.28	24.87
Consumer Discretionary	19.70	11.03
Information Technology	10.39	12.21
Energy	10.17	5.02
Industrials	9.93	13.94
Materials	8.55	6.30
Consumer Staples	4.42	6.94
Health Care	3.41	8.65
Utilities	2.79	3.12
Communication Services	0.00	6.23
Real Estate	0.00	1.68
Cash & Other Net Assets	5.35	0.00

Top Country (%)

	Portfolio	BM
United Kingdom	28.03	9.57
United States	9.79	0.00
Switzerland	7.17	6.31
China	6.46	9.11
France	6.15	7.28
Germany	5.83	6.33
Cash & Cash Equivalents	5.35	0.00
Ireland	4.96	0.20
Hong Kong	4.17	1.23
Japan	3.52	13.59
Total	81.42	53.62

Market Capitalization (%)

	Portfolio
<10.0 Billion	21.25
10.0-25.0 Billion	18.89
25.0-50.0 Billion	15.65
50.0-100.0 Billion	20.86
100.0-200.0 Billion	9.44
>200.0 Billion	13.90

Characteristics

	Portfolio	BM
Price to Earnings (12-Month Trailing)	15.22x	15.66x
Price to Cash Flow	14.72x	14.48x
Price to Book	1.89x	3.35x
Dividend Yield	2.81%	2.89%
Weighted Average Market Capitalization (Millions USD)	\$88,386	\$107,559

[‡] Source: Franklin Templeton. Portfolio characteristics are based on a model portfolio, not an actual client account. The model portfolio is a hypothetical portfolio whereby the portfolio characteristics are based on simulated trading and account activity of a client account invested in this strategy. The model portfolio assumes no withdrawals, contributions, or client-imposed restrictions. Portfolio characteristics of individual client accounts may differ from those of the model portfolio as a result of account size, client-imposed restrictions, the timing of client investments, market conditions, contributions, withdrawals and other factors.

Performance

Annualized Rates of Return - Pure Gross and Net of Fees (%) as of March 31, 2025 - PRELIMINARY - (Inception date: 06/30/2015)

							Since
	YTD*	1 Mth*	3 Mths*	1 Year	3 Year	5 Year	Incept
Templeton Foreign ADR Only SMA-Pure Gross of Fees—(USD)	6.99	-0.57	6.99	5.11	9.39	13.94	5.22
Templeton Foreign ADR Only SMA-Net of Fees—(USD)	6.22	-0.81	6.22	2.05	6.22	10.65	2.16
MSCI All Country World ex-US Index-NR—(USD)	5.23	-0.23	5.23	6.09	4.48	10.92	5.05

Calendar-Year Total Returns - Pure Gross and Net of Fees (%) ending December 31

	YTD	2024	2023	2022	2021	2020	2019	2018	2017	2016
Templeton Fgn ADR Only–Pure Gross of Fees—(USD)	6.99	3.07	22.92	-3.70	6.15	1.34	15.80	-14.26	17.65	10.83
Templeton Fgn ADR Only–Net of Fees—(USD)	6.22	0.07	19.39	-6.53	3.07	-1.63	12.46	-16.79	14.26	7.62
MSCI All Country World ex-US Index-NR—(USD)	5.23	5.53	15.62	-16.00	7.82	10.65	21.51	-14.20	27.19	4.50

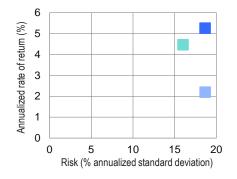
The strategy returns shown are preliminary composite returns, subject to future revision (downward or upward). Past performance is not a guarantee of future results. An investment in this strategy can lose value. Please visit www.franklintempleton.com for the latest performance figures. Investors cannot invest directly in an index, and unmanaged index returns do not reflect any fees, expenses or sales charges.

1 Fees: Periods less than one year are not annualized. Performance results are for the composite which includes all actual, fully discretionary accounts with substantially similar investment policies and objectives managed to the composite's investment strategy. Composite returns are stated in U.S. dollars and assume reinvestment of any dividends, interest income, capital gains, or other earnings. The composite may include account(s) that are gross of fees and pure gross of fees. "Pure" gross-of-fee returns do not reflect the deduction of any expenses, including transaction costs. A traditional (or "true") gross-of-fee return reflects performance after the reduction of transaction costs but before the reduction of the investment advisory fee. The gross-of-fee return may include a blend of "true" gross-of-fee returns for non-wrap accounts and "pure" gross-of-fee returns for wrap accounts. Net-of-fee returns is reduced by a model "wrap fee" (3.0% is the maximum anticipated wrap fee for equity and balanced portfolios) which includes trading expenses as well as investment management, administrative and custodial fees. The model wrap fee used represents the highest anticipated wrap fee applicable to the strategy. Actual fees and account minimums may vary.

For fee schedules, contact your financial professional, or if you enter into an agreement directly with Franklin Templeton Private Portfolio Group, LLC ("FTPPG"), refer to FTPPG's Form ADV Part 2A disclosure document. Management and performance of individual accounts may vary for reasons that include the existence of different implementation practices and model requirements in different investment programs. To obtain specific information on available products and services or a GIPS® Report, contact your Franklin Templeton separately managed account sales team at (800) DIAL BEN/342-5236. Franklin Templeton claims compliance with the Global Investment Performance Standards (GIPS®). GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

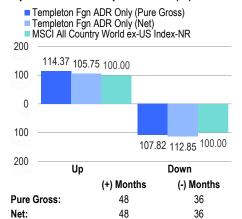
Performance Statistics 1 Preliminary (based on 7-year period ending March 31, 2025)

Risk/Return profile (%)



■ Templeton Fgn ADR Only (Pure Gross) Annualized Return (%) 5.26 Annualized Standard Deviation (%) 18.67 ■ Templeton Fgn ADR Only (Net) Annualized Return (%) 2.20 Annualized Standard Deviation (%) 18.67 ■ MSCI All Country World ex-US Index-NR Annualized Return (%) 4.47 Annualized Standard Deviation (%) 16.01

Up/Down market capture ratios (%)



Modern portfolio statistics

	Portfolio (Pure gross)	Portfolio (Net)	ВМ
Sharpe Ratio	0.23	0.08	0.20
Beta	1.10	1.10	N/A
Alpha (%)	0.91	-2.03	N/A
R-Squared	0.89	0.89	N/A

Growth of \$100,000*



Performance results are for the composite which includes all actual, fully discretionary accounts with substantially similar investment policies and objectives managed to the composite's investment strategy. Composite returns are stated in U.S. dollars and assume reinvestment of any dividends, interest income, capital gains, or other earnings. The composite may include account(s) that are gross of fees and pure gross of fees. "Pure" gross-of-fee returns do not reflect the deduction of any expenses, including transaction costs. A traditional (or "true") gross-of-fee return reflects performance after the reduction of transaction costs but before the reduction of the investment advisory fee. The gross-of-fee return may include a blend of "true" gross-of-fee returns for non-wrap accounts and "pure" gross-of-fee returns for wrap accounts. Net-of-fee returns is reduced by a model "wrap fee" (3.0% is the maximum anticipated wrap fee for equity and balanced portfolios) which includes trading expenses as well as investment management, administrative and custodial fees. The model wrap fee used represents the highest anticipated wrap fee applicable to the strategy. Actual fees and account minimums may vary.

Source: Franklin Templeton.

^{*}For illustrative purposes only. Assumes no withdrawals or contributions. These statistics are based on pure gross and net-of-fees quarterly composite returns, were calculated assuming reinvestment of dividends and income, and take into account both realized and unrealized capital gains and losses.

Terms and definitions:

Dividend yield is determined by dividing a stock's annual dividends per share by the current market price per share. Dividend yield is a financial ratio that shows how much a company pays out in dividends.

P/E (Year 1) is the previous day's closing price of the stock divided by the consensus earnings per share (EPS) of fiscal year 1 (FY1) provided by I/B/E/S. Forecasts are inherently limited and should not be relied upon as indicators of future performance.

The **price-to-book ratio (P/B)** is a stock's price divided by the stock's per share book value. Earnings per share (EPS) is the portion of a company's profit allocated to each outstanding share of a common stock.

Weighted median market capitalization represents the value at which half the portfolio's market capitalization weight falls above, and half falls below.

Weighted average market capitalization represents the average value of the companies held in the portfolio. When that figure is weighted, the impact of each company's capitalization on the overall average is proportional to the total market value of its shares.

Market capitalization measures the number of outstanding common shares of a given corporation multiplied by the latest price per share.

Standard deviation measures the risk or volatility of an investment's return over a particular time period; the greater the number, the greater the risk.

The **up-capture ratio** measures the manager's overall performance to the benchmark's overall performance, considering only quarters that are positive in the benchmark. An upcapture ratio of more than 100 indicates a manager who outperforms the relative benchmark in the benchmark's positive quarters.

The **down-capture ratio** is the ratio of the manager's overall performance to the benchmark's overall performance, considering only quarters that are negative in the benchmark. A down-capture ratio of less than 100 indicates a manager who outperforms the relative benchmark in the benchmark's negative quarters and protects more of a portfolio's value during down markets.

Alpha is a measure of performance vs. a benchmark on a risk-adjusted basis. A positive alpha of 1.0 means the portfolio has outperformed its benchmark index by 1%. Correspondingly, a similar negative alpha would indicate an underperformance of 1%. Alpha is a measure of the difference between actual returns and expected performance measuring sensitivity to index movements.

Beta measures the sensitivity of an investment to the movement of its benchmark. A beta higher than 1.0 indicates the investment has been more volatile than the benchmark and a beta of less than 1.0 indicates that the investment has been less volatile than the benchmark.

Sharpe ratio is a risk-adjusted measure, calculated using standard deviation and excess return to determine reward per unit of risk. The higher the Sharpe ratio, the better a portfolio's historical risk-adjusted performance.

R-squared measures the strength of the linear relationship between a fund and its benchmark. R-squared at 1.00 implies perfect linear relationship and zero implies no relationship exists.

What are the risks?

All investments involve risks, including possible loss of principal. To the extent the portfolio invests in a concentration of certain securities, regions or industries, it is subject to increased volatility. Depository receipts are subject to international investment risk and potentially negative effects from currency exchange rates, foreign taxation and differences in auditing and other financial standards. International investments are subject to special risks, including currency fluctuations and social, economic and political uncertainties, which could increase volatility. These risks are magnified in emerging markets. Equity securities are subject to price fluctuation and possible loss of principal. Liquidity risk exists when securities or other investments become more difficult to sell, or are unable to be sold, at the price at which they have been valued. Active management does not ensure gains or protect against market declines. Real estate investment trusts (REITs) are closely linked to the performance of the real estate markets. REITs are subject to illiquidity, credit and interest rate risks, and risks associated with small- and mid-cap investments. Small- and mid-cap stocks involve greater risks and volatility than large-cap stocks. The **investment style** may become out of favor, which may have a negative impact on performance. The manager may consider environmental, social and governance (ESG) criteria in the research or investment process; however, ESG considerations may not be a determinative factor in security selection. In addition, the manager may not assess every investment for ESG criteria, and not every ESG factor may be identified or evaluated.

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