Templeton International ADR Equity SMA (1) FRANKLIN

Separately Managed Accounts

Fact Sheet as of March 31, 2024

Investment overview

The Templeton Global ADR Equity invests in non-U.S. stocks with a market capitalization generally of \$1 billion or greater at time of purchase. Industry weights are limited to approximately 20% of the total portfolio, and emerging markets typically range from 10 to 20%, with approximately 30% maximum. Accounts may invest in foreign securities only through American Depositary Receipts (ADRs).

Investment philosophy

Compound value:

- We believe a forward-looking and price-disciplined approach to investing that focuses on company fundamentals as the driver of value creation will generate superior returns for clients over the long term.
- Compound value is a broad interpretation of value that balances forward-looking and price discipline.

Forward-looking

Willing to predict change

Price-disciplined

Drives risk and return

Independent-minded

Contrarian when warranted

Fundamental

Return on invested capital drives value

Long-term

Allow time for value to emerge

Investment process

Industry perspective

Sustainability of growth and profitability given cyclical and structural changes

- Industry life cycle
- **Profit pools**

Investment management team

Heather Waddell, CFA **Executive Vice President** Portfolio Manager, Research Analyst Industry since 1995

Matthew Nagle, CFA **Executive Vice President** Portfolio Manager, Research Analyst Industry since 1999

Peter Nori, CFA **Executive Vice President** Portfolio Manager, Research Analyst Industry since 1987

Company analysis

Sustainability of the business model and number of pathways to value creation

Financial modelling

Clarity of the investment case and

conviction in long term forecasts

Continuous review

Stability and conviction of the investment case

- History
- Ecosystem
- Cyclicality and sensitivities
- Market share analysis

Headwinds/Tailwinds

- Supply dynamics
- Disruption
- Regulation
- **ESG**

FSG

- **Industry position** Adaptability
- Competitive advantage(s)
- Reinvestment opportunities
- Management's effectiveness
- Revenue forecast

Business model

- Operating scale & efficiency
- Financial position & cost of capital
- Cash generation and use of cash
- Return on incremental invested capital
- Progression on key investment factors
- Ongoing discussion with management and industry constituents
- Changes to industry structure

The investment process may change over time. The characteristics set forth above are intended as a general illustration of some of the criteria the strategy team considers in selecting securities for client portfolios. There is no guarantee that investment objectives will be achieved.

Portfolio Information[‡]

As of March 31, 2024

Top Ten Equity Holdings (%)

	Portfolio
BP PLC	4.23
TAIWAN SEMICONDUCTOR MANUFACTURING CO LTD	3.94
DEUTSCHE TELEKOM AG	3.66
SUMITOMO MITSUI FINANCIAL GROUP INC	3.61
CRH PLC	3.46
SHELL PLC	3.35
HITACHI LTD	3.33
TOTALENERGIES SE	2.95
GFL ENVIRONMENTAL INC	2.93
SAP SE	2.82
Total	34.27

Sector Weightings (%)

	Portfolio	BM
Industrials	15.71	13.83
Financials	15.27	21.41
Information Technology	13.40	13.36
Health Care	11.93	9.17
Energy	10.54	5.52
Consumer Discretionary	8.70	11.80
Materials	7.52	7.42
Communication Services	4.91	5.08
Consumer Staples	4.60	7.44
Utilities	4.10	3.00
Real Estate	0.00	1.96
Cash & Cash Equivalents	3.32	0.00

Top Country (%)

	Portfolio	ВМ
United Kingdom	25.13	9.42
Japan	19.97	15.26
France	13.97	7.86
Germany	10.72	5.64
Ireland	8.28	0.22
Netherlands	3.98	3.29
Taiwan	3.94	4.86
Cash & Cash Equivalents	3.32	0.00
Canada	2.93	7.62
India	2.41	4.88
Total	94.65	59.05

Market Capitalization (%)

Portfolio
7.41
16.85
19.00
22.70
21.29
12.75

Characteristics

	Portfolio	BM
Price to Earnings (12-Month Trailing)	14.49x	14.88x
Price to Cash Flow	13.14x	16.21x
Price to Book	2.70x	3.10x
Dividend Yield	2.42%	2.73%
Weighted Average Market Capitalization (Millions USD)	\$100,051	\$104,621

[‡] Source: Franklin Templeton. Portfolio characteristics are based on a model portfolio, not an actual client account. The model portfolio is a hypothetical portfolio whereby the portfolio characteristics are based on simulated trading and account activity of a client account invested in this strategy. The model portfolio assumes no withdrawals, contributions, or client-imposed restrictions. Portfolio characteristics of individual client accounts may differ from those of the model portfolio as a result of account size, client-imposed restrictions, the timing of client investments, market conditions, contributions, withdrawals and other factors.

Performance

Annualized Rates of Return - Pure Gross and Net of Fees (%) as of March 31, 2024 - PRELIMINARY - (Inception date: 11/30/1999)

									Since
	YTD*	1 Mth*	3 Mths*	1 Year	3 Year	5 Year	10 Year	20 Year	Incept
Templeton International ADR Equity SMA-Pure Gross of Fees—(USD)	7.27	3.37	7.27	18.16	6.79	7.50	3.74	5.49	4.50
Templeton International ADR Equity SMA-Net of Fees—(USD)	6.50	3.12	6.50	14.76	3.68	4.58	1.48	3.62	2.76
MSCI All Country World ex-US Index-NR—(USD)	4.69	3.13	4.69	13.26	1.94	5.97	4.25	5.68	4.35

Calendar-Year Total Returns - Pure Gross and Net of Fees (%) ending December 31

	YTD	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
Templeton Intl ADR Equity–Pure Gross of Fees—(USD)	7.27	22.12	-9.14	8.47	3.48	16.59	-17.25	22.57	2.22	-2.74	-6.75
Templeton Intl ADR Equity–Net of Fees—(USD)	6.50	18.61	-11.82	5.32	0.46	14.90	-18.67	20.07	0.57	-4.12	-8.15
MSCI All Country World ex-US Index-NR—(USD)	4.69	15.62	-16.00	7.82	10.65	21.51	-14.20	27.19	4.50	-5.66	-3.87

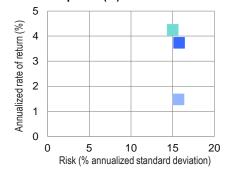
The strategy returns shown are preliminary composite returns, subject to future revision (downward or upward). Please visit www.franklintempleton.com for the latest performance figures. Investors cannot invest directly in an index, and unmanaged index returns do not reflect any fees, expenses or sales charges.

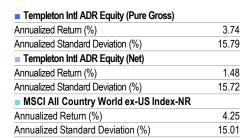
Past performance is not a guarantee of future results. To obtain specific information on available products and services or a GIPS® Report, contact your Franklin Templeton separately managed account sales team at (800) DIAL BEN/342-5236. Franklin claims compliance with the Global Investment Performance Standards (GIPS®). GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Management and performance of individual accounts may vary for reasons that include the existence of different implementation practices and model requirements in different investment programs.

Performance Statistics¹ Preliminary (based on 10-year period ending March 31, 2024)

Risk/Return profile (%)



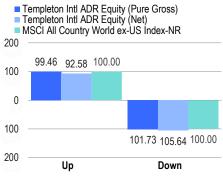


Modern portfolio statistics

	Portfolio (Pure Gross)	Portfolio (Net)	ВМ
Sharpe Ratio	0.22	0.08	0.26
Beta	1.01	1.01	N/A
Alpha (%)	-0.41	-2.58	N/A
R-Squared	0.92	0.92	N/A



Up/Down market capture ratios (%)



	(+) Months	(-) Months
Pure Gross:	69	51
Net:	69	51

¹ Source: Franklin Templeton.

¹ Fees: Returns for periods less than one year are not annualized. Pure gross of fee returns do not reflect the deduction of any expenses, including transaction costs. Net performance includes the deduction of a 3.0% annual wrap fee, which is the maximum anticipated wrap fee for equity and balanced strategies and 1.5% for fixed income strategies. Actual fees vary. For fee schedules, contact your financial professional, or if you enter into an agreement directly with Franklin Templeton Private Portfolio Group, LLC (FTPPG), refer to FTPPG's Form disclosure document. Returns reflect the reinvestment of dividends and other earnings. All performance is reported in US dollars.

^{*} For illustrative purposes only. Assumes no withdrawals or contributions. These statistics are based on pure gross and net-of-fees quarterly composite returns, were calculated assuming reinvestment of dividends and income, and take into account both realized and unrealized capital gains and losses. Pure gross of fee returns do not reflect the deduction of any expenses, including transaction costs. Net performance includes the deduction of a 3.0% annual wrap fee, which is the maximum anticipated wrap fee for equity and balanced portfolios.

Terms and definitions:

Dividend yield is determined by dividing a stock's annual dividends per share by the current market price per share. Dividend yield is a financial ratio that shows how much a company pays out in dividends.

P/E (Year 1) is the previous day's closing price of the stock divided by the consensus earnings per share (EPS) of fiscal year 1 (FY1) provided by I/B/E/S. Forecasts are inherently limited and should not be relied upon as indicators of future performance.

The **price-to-book ratio** (**P/B**) is a stock's price divided by the stock's per share book value. Earnings per share (EPS) is the portion of a company's profit allocated to each outstanding share of a common stock.

Weighted median market capitalization represents the value at which half the portfolio's market capitalization weight falls above and half falls below.

Weighted average market capitalization represents the average value of the companies held in the portfolio. When that figure is weighted, the impact of each company's capitalization on the overall average is proportional to the total market value of its shares.

Market capitalization measures the number of outstanding common shares of a given corporation multiplied by the latest price per share.

Standard deviation measures the risk or volatility of an investment's return over a particular time period; the greater the number, the greater the risk.

The **up-capture ratio** measures the manager's overall performance to the benchmark's overall performance, considering only quarters that are positive in the benchmark. An upcapture ratio of more than 100 indicates a manager who outperforms the relative benchmark in the benchmark's positive quarters.

The **down-capture ratio** is the ratio of the manager's overall performance to the benchmark's overall performance, considering only quarters that are negative in the benchmark. A down-capture ratio of less than 100 indicates a manager who outperforms the relative benchmark in the benchmark's negative quarters and protects more of a portfolio's value during down markets.

Alpha is a measure of performance vs. a benchmark on a risk-adjusted basis. A positive alpha of 1.0 means the portfolio has outperformed its benchmark index by 1%. Correspondingly, a similar negative alpha would indicate an underperformance of 1%. Alpha is a measure of the difference between actual returns and expected performance measuring sensitivity to index movements.

Beta measures the sensitivity of an investment to the movement of its benchmark. A beta higher than 1.0 indicates the investment has been more volatile than the benchmark and a beta of less than 1.0 indicates that the investment has been less volatile than the benchmark.

Sharpe ratio is a risk-adjusted measure, calculated using standard deviation and excess return to determine reward per unit of risk. The higher the Sharpe ratio, the better a portfolio's historical risk-adjusted performance.

R-squared measures the strength of the linear relationship between a fund and its benchmark. R-squared at 1.00 implies perfect linear relationship and zero implies no relationship exists.

Risks

All investments involve risks, including possible loss of principal. Depository receipts are subject to international investment risk and potentially negative effects from currency exchange rates, foreign taxation and differences in auditing and other financial standards. International investments are subject to special risks, including currency fluctuations and social, economic and political uncertainties, which could increase volatility. These risks are magnified in emerging markets. Equity securities are subject to price fluctuation and possible loss of principal. To the extent the portfolio invests in a concentration of certain securities, regions or industries, it is subject to increased volatility. Liquidity risk exists when securities or other investments become more difficult to sell, or are unable to be sold, at the price at which they have been valued. Active management does not ensure gains or protect against market declines. The portfolio is non-diversified and may invest in a relatively small number of issuers, which may negatively impact the performance and result in greater fluctuation in value. Small- and mid-cap stocks involve greater risks and volatility than large-cap stocks. The investment style may become out of favor, which may have a negative impact on performance. The manager may consider environmental, social and governance (ESG) criteria in the research or investment process; however, ESG considerations may not be a determinative factor in security selection. In addition, the manager may not assess every investment for ESG criteria, and not every ESG factor may be identified or evaluated

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